



CERTIFICATE IN IN-FLIGHT MANAGEMENT CUM MBA

Programme: Certificate in In-Flight Management Course Structure Overview:

Sr. No.	Course Name	Course Description	Course Contents
1.	Safety and Emergency procedures	The Safety & Emergency Procedures training details out the functions performed by a Cabin Crew on board the aircraft. The trainees have to go through a rigorous training schedule and it is important for them to understand the core functions and responsibilities of cabin crew.	Unit I – Basic Indoctrination Unit II – Aircraft Type Training Unit III – Introduction to In-Flight Emergencies Unit IV – Introduction to Aircraft Emergencies
2.	Image Management	This module is designed to give students a comprehensive view of grooming- its process, types, importance, principles and barriers. It will develop an understanding for image development of an individual	Unit- I: Introduction to Aviation basics Unit- II: Image make up & Management Unit- III: Grooming & Etiquette Unit-IV: Building confidence
3.	Customer Service in Aviation	The work of a Cabin Crew is very exciting and offers the opportunity to meet different people. From the moment you welcome passengers onboard the aircraft, their safety and comfort are your concern. You will be demonstrating emergency procedures, serving meals and drinks, taking care of special needs passengers, and selling duty-free items. You will deal with both routine tasks, as well as exceptional and challenging situations.	Unit I – Behind the scenes (Preflight duties & Management) Unit II – Setting the stage (In-flight duties & Management) Unit III – Showtime (In-flight duties 7 management Part 2) Unit IV – ACT 2 (Inflight duties & Management post flight completion)
4.	Customer Training (In-flight)	To equip crew with fundamentals of spoken English and facilitate them with other skills required to communicate effectively with internal as well as external customers. Along with recognizing the power of verbal communication, trainees also get to understand how non-verbal communication plays a vital role in creating an impression. The module also introduces them to email writing.	Unit I: Communication Unit II: Verbal Communication Unit III: Conversational Skills Unit IV: Announcements Unit V: Business English Unit VI: Non-verbal Communication Unit VII: E-mail Writing and Presentation Skills





Programme: Masters of Business Administration (MBA) Course Structure Overview:

Learning hours-7-10 hours / week	Semester-4	Credits-120
Duration-24	Commencement of Program – 1st Jan & 1st July	Total Subjects – 18

Semester – 1	Semester – 2	
Management Functions & Behaviour	Human Resource Management	
Economics for Managers	Marketing Management	
Information Technology for Managers	Financial Management	
Quantitative Techniques in Management	Legal Aspects of Business	
Accounting for Managers	Research Methodology	
(Residential end term mode classes for 5 days)	(Residential end term mode classes for 5 days)	

Semester – 3	Semester – 4
Core Subjects	Core Subjects
Business policy & strategic Management Select any of the stream of specialization in 3 rd Semester	Total Quality Management Project Work: Specialization area opted in 3 rd Semester will continue in 4th Semester
Marketing and Sales	Marketing and Sales
Consumer Behavior	Advertising & Sales Management
Distribution & Logistics Management	Marketing of Services
Product & Brand Management	Customer Relationship Management
Human resource Management	Human resource Management
Organizational Change & Development	Talent Acquisition & Development
Industrial Relations & Labor Laws	Compensation & Reward Management
Performance & Competency Management	Organizational Design & Structural Process
Finance and accounting	Finance and accounting
Cost & Management Accounting	Corporate Tax Planning
Security Analysis & Portfolio Management	Management of Financial Institutions
Management of Financial Services	Project Planning, appraisal & Control
(Residential end term mode classes for 4 days)	(Residential end term mode classes for 4 days)